



“ The team at Norbert Dentressangle quickly demonstrated they understood our business and had the expertise to safely distribute our mainly hazardous product portfolio throughout the UK. This allows us to fully focus on our core activities.

They are also committed to continually driving improvements across our operation. With a flexible shared-user network, Norbert Dentressangle provides a lean solution that has reduced costs and enhanced service to our end customers. ”

**Solly Wilson**  
*Logistics Manager*

SCOTT BADER IS A MULTI-NATIONAL CHEMICAL COMPANY SPECIALISING IN THE DEVELOPMENT, MANUFACTURE, DISTRIBUTION AND SALE OF COMPOSITE RESINS, GEL COATS, ADHESIVES AND POLYMERS.

From five manufacturing sites across the world, including one in Wollaston, Northamptonshire, the company makes a wide range of composite and speciality polymer products. These include unsaturated polyester resins and gel coats for making fibreglass constructions, structural adhesives, bonding pastes, polymers and solvent based resins for primers. Its products and brands are used in a wide variety of applications but primarily in marine, land transportation, building and construction, surface coating and textile markets.

# Ensuring safe and cost-effective transport of Scott Bader's hazardous chemicals



## THE CHALLENGE:

- Scott Bader previously used its own, dedicated vehicle fleet operating from regional facilities that served its customers across the whole of the UK. This proved to be an inefficient use of resources and ultimately not cost effective.
- 80% of Scott Bader products are hazardous and therefore subject to ADR (European Agreement concerning the International Carriage of Dangerous Goods by Road) regulations.
- The chemical specialist endeavoured to bring savings across its business, which was made even more challenging owing to the economic downturn.

## OUR SOLUTION:

- Norbert Dentressangle's vast shared-user network combined with its on site expertise.
- On a daily basis, Norbert Dentressangle collects articulated trailer loads of product from Scott Bader's manufacturing facilities at the company's head office in Wollaston, Northamptonshire. Collections are also made from warehouse facilities in Plymouth, where the company is well placed to serve the UK's yachting industry. Product is then trunked into the shared user network for next day delivery to approximately 900 points across the UK.
- To ensure the safe transportation of hazardous chemicals such as highly volatile Organic Peroxide, Norbert Dentressangle segregates consignments inside the trailers. The company has also invested in specialist training to ensure that all its drivers are fully trained to respond quickly to emergency situations. In addition, the vehicles are equipped with a specialist spillage handling kit, in the unlikely event of a chemical leak.
- From the point of pick confirmation, Scott Bader is able to electronically transfer consignments via Norbert Dentressangle's IT system. Through the SHARP (Shipment Handling and Reporting Program) system, which is accessed via a dedicated website, management can view and download track, trace and point of delivery (POD) confirmation.

## THE BENEFITS:

- Delivery performance has improved greatly since Scott Bader made the transition from the dedicated service to Norbert Dentressangle's shared-user network. Norbert Dentressangle consistently achieves service levels for on-time, in-full deliveries of 98% or above for the chemical specialist.
- The dedicated on-site team manage the UK mainland transport requirements for Scott Bader and are committed to satisfying the needs of the business and its many customers across the country.
- Norbert Dentressangle regularly analyses Scott Bader's business and presents the information at review meetings in a bid to remove cost wherever possible and improve the operation.
- Scott Bader has the assurance that Norbert Dentressangle's transportation solution meets ADR regulations, and that its products will reach customers in a safe and timely manner.



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